

## How Can You Move Your Ambulatory Physicians to an EHR Quickly?

### PROVEN APPROACH

Saves time and reduces costly mistakes.

### AFFORDABLE

Competitive pricing.

### EASY TO ADMINISTER

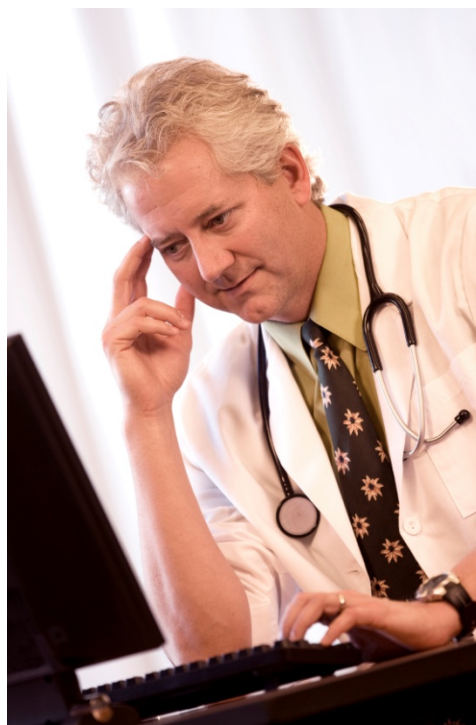
1 company, 1 bill, your own account rep for everything.

### GUARANTEED PRICE

Know your cost in advance.

### ALL INCLUSIVE SOLUTION

1. Full readiness assessment
2. Software set up
3. Training
4. "Go-Live" implementation Support
5. Hosting
6. Help Desk
7. Post go-live support and training
8. Automatic upgrades



- The Turnkey EHR provides a comprehensive solution with a single point of accountability that "insulates" your hospital from physician specific issues.
- The JHD Group will manage the Practice Management/EHR initiative from beginning to end (womb to tomb) including initial readiness assessments through remedial training of Physician Office staff and post implementation refinements. This approach is much more comprehensive than "implementation only" offerings.
- Implementing physician EHRs under the best of conditions is challenging. It is not simply installing Microsoft Office or as straight forward as learning how to use an iPhone or GPS. Our approach is a "high touch" undertaking where each individual physician is a project. We provide a disciplined execution built around change management with work flow redesign, set-up checks and verifications, and training, training, training.

- ◆ Provide physicians with effective use of a sponsored EHR/PM system and "Clinically Glue" community physicians to your hospital
- ◆ Migrate your physicians to an integrated EHR/PM platform and at the same time streamline the associated workflows
- ◆ Implement your ambulatory physician offices in a clear, scheduled manner
- ◆ Improve the quality of care provided to patients and the community
- ◆ Optimize the ability to receive the ARRA EHR bonuses
- ◆ Deliver these capabilities in a fashion that does not distract your Information Technology organization from its inpatient support mission
- ◆ "Do it right"

Incentives under the recent American Investment and Recovery Act of 2009 (ARRA), combined with future penalties for not using an EHR (by 2015), will reduce one of the major barriers to adoption: Cost. The bonuses available under the ARRA provide up to \$44,000 per physician. These payments are in addition to any Stark Safe Harbor subsidies that physicians can receive.

JHD Group's turnkey offering will reduce the second major barrier: Difficulty with implementation and maintainability. The Turnkey EHR will be significantly easier to implement, more standardized and less costly than other options.

With these cost and support barriers effectively reduced or eliminated, hospitals now have a low risk avenue for physician EHR adoption.

## Keep your organization out of the EHR delivery and support business!

### SECURITY

The "Hosting" is secured with redundant servers, secure data backups and off-site tape backup.

### FLEXIBLE VOLUME

Your hospital will have the flexibility to ramp-up EHR services based on demand from employed or community physicians.

### CHOICE OF SERVICES

A range of supplemental services is provided on an "a la carte" basis such as template customization, report development, and clinical workflow redesign services.

### ENTERPRISE AND LIGHT VERSIONS

The community physicians have the option to select either a robust, full-function application or a "Light" version for smaller practices not requiring added system capability.

### SPECIALIZED EXPERTISE

Dedicated support and training resources who are experienced with healthcare IT and medical practice operations, hands-on training and a tier 1&2 help desk.

### VENDOR NEUTRAL

You have a choice of industry leading software vendors that are guaranteed CCHIT certified.

JHDG Turnkey EHR vs. Implementation Only vs. Vendor ASP			
Services	Implement-ation Only	Vendor ASP	JHDG Turnkey EHR
Readiness Assessment	YES	NO	YES
Set-up	YES	YES	YES
Basic Training	YES	YES	YES
Advanced Training	YES	NO	YES
Account Reps	NO	YES	YES
Tier 1, 2 & 3 Help Desk	NO	NO	YES
Hosting	NO	YES	YES
On-Going Training	NO	NO	YES
Local Training Facility	NO	NO	YES
Upgrade Management	NO	NO	YES
Ongoing Implementation	NO	NO	YES

- EHR software vendor neutral
- All EHRs are CCHIT certified
- Competitive pricing
- Proven implementation approach
- Complete and ongoing support
- Extensive training for users
- Continuous upgrades
- Service level guarantees
- No network hosting hassles
- No equipment purchase or lease
- Peace of mind

## Why JHD Group?

- Deep expertise in EHR implementations with a proven and disciplined methodology.
- Understanding of physicians and how to work with them.
- Established, long-term vendor relationships.
- Independent – we are an objective third party whose #1 goal is to guarantee that our clients get the best solution for their particular situation.

### TURNKEY EHR

**It's a comprehensive package of services for selection, implementation and rollout of an EHR with a single point of contact to help keep things clear and under control.**

**This is the fastest and most pain-free way to get an EHR up and running in your hospital or practice.**

**Call us Toll Free at  
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